

Wichita Daily Eagle

M. M. MURDOCK, Editor.
M. M. MURDOCK & CO., Publishers and Proprietors.

All letters pertaining to the contents of the paper should be addressed to the business manager, at the office of the publisher, 123 North Main Street, Wichita, Kan. The only daily paper in southwestern Kansas or Nebraska. Published every morning except Sunday and holidays. Price, one cent per copy. In Advance—Three Months, \$2.50; Six Months, \$4.50; One Year, \$8.00. Single Copies, 1 Cent.

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A GOOD BUSINESS.

THE WICHITA OVERALL AND SHIRT MANUFACTURING COMPANY.

The Only Factory of the Kind in the State and the Business Highly Satisfactory to the Company—Short History of the Factory.

MONG THE IMPORTANT business establishments in the city of Wichita is that of the Wichita Overall and Shirt Manufacturing Company, on Topeka avenue, near First street.

It may be referred to as a modest concern, but it employs today over fifty people, sends out five traveling men through Kansas, Colorado, the territory and Texas, selling the goods of the factory and covering the Wichita territory with the goods made at Wichita, and in behalf of Wichita caring zealously and diligently for that line of trade. Some eastern bean eaters might conclude that it would be impossible to make a success of a business of

that kind in the west, but the why of it comes from the fact that the material used in making the goods costs only half as much to be shipped here as the goods, and the goods can be made as cheaply here as at any other point. The goods made here are cheaper than they could be made east and sent here in an important feature in the business, and a second important feature is that the distributing rates out of Wichita are such to all the Wichita territory that no eastern house has any advantage in this branch. This may be determined the way of it and explains how it is that good business men connected with the concern and how it is that the company is doing a good business.

The company has a capital stock of \$50,000, and for president and manager of the business Mr. W. G. Hacker, treasurer.

Mr. Hacker, who is president of the company, and who has charge of the business, has been in Wichita over twenty years and one of the leading business men. He failed to turn in the fire alarm when he decided to become interested in the factory. He had found out that there was money in the business, and the next step was to get the money. He is well pleased with the result so far, and is quite sure he had made no mistake. He is quite sure the trade will increase, and as a result more work will be in demand at the factory and more help will be employed. The company has the money to put in the business and increased demand for it will not be objectionable in the least.

Among the crowds that were waiting at the Union depot last Saturday afternoon was a number of weary and tired looking business men of our city with their wives and when all aboard Santa Fe south was announced they took seats in the train bound for that health resort, Gueda Springs. On their return we learned that a two and a half hours' run through the finest country in the world brought them to their destination. After requesting and securing rooms at the hotel they marched in procession to the spot where the health restoring waters gush from the ground laden with curative qualities suited to the wants of every disease known to be known to be here. Only one difficulty seems to present itself to the patient when he wishes to partake, that is to settle on just what his particular ailment is and which spring to drink from, there being eight in all. There seems to be a difference of opinion among those who have analyzed and tested them thoroughly as to the special merits of each with the exception of No. 7. There is no difference in opinion as to what it will do, the only question at issue debatable and still remains unsettled is when notwithstanding the universal injunction, the minute thou driest of No. 7 thou shalt get it. No. 7 has the best of it. Gueda Springs has good hotel accommodations, the best of which is the Gilbert House kept by Mr. Samuel Gilbert, formerly of the United States land office which was located in this city. It is to be a three story brick building, with verandas around two sides, rooms single and in suits, nicely furnished, a large airy dining room with tables well supplied. The proprietor is efficient and accommodating, and makes his guests feel at home. There is also a first-class bath house located there in charge of Dr. Pettit of our city. And in saying first-class they wish to be understood as such. One can be accommodated and rested there during the line from a mud to a Turkish bath with all the accompaniments. Then there is the Salt lake with boats for sailing or rowing, with a bath house on its bank where seats can be procured by those desiring to disport themselves in its briny waters. They think Gueda Springs as a resort, a place to recuperate, a place to rest, what they supposed it to be and that they were agreeably surprised, that they not only intended going again but that they were going prepared to make a longer stay and they proposed to recommend it to their friends as being fully equal to and even superior, to any other place of national reputation. The railroad authorities have promised to make connections direct from Wichita to the springs without change of cars. When this is done no doubt a greater number will avail themselves of the opportunity and visit the springs more often. There is a number of national people there at the time, some in hotels and others in cottages which can be visited at reasonable rates.

REV. HOAGLAND'S FAREWELL.

Many friends of Rev. Hoagland gave him a parting reception at their church, 213 South Water street, last evening. For two years and six months Mr. Hoagland has faithfully ministered to the spiritual needs of the church and thought for some of the best society people. Coming as he did when the society numbered only twelve members and the outlook was anything but encouraging, faithfully he has labored and steadily his friends and hearers have increased. It is said by those who know him best that no minister in Wichita has more friends among the young people than Rev. Hoagland, while all who have made his acquaintance only have words of praise in his behalf. It is for his personal benefit that he leaves this church to labor with another church in a strange land. His many friends regret that he has decided to leave, and many shed tears as the last good bye was said last night.

He leaves today for Topeka, Mexico, for a few weeks to visit among friends and relatives, thence to Olympia, W. T., as minister to the First Unitarian church of that city at a salary of \$1,000.

As assistant superintendent of the Sunday school, his labors have been faithful to the end, and the Sunday school is one of the best in the city. The society of the King's Daughters of the Unitarian church gave him this reception that all his friends might meet him and bid him God speed. Among those present was Miss Helen Potter, who gave several readings both comic and sentimental. But the part that will be remembered longest by him was the presentation of a beautifully bound copy of Stanley's great book "In Darkest Africa," as a token of love by the members of his class. The following is the memorial which was signed by them:

Though you may not be casting your life into the jungles and swamps of "darkest Africa," the experiences of one who has braved and conquered those perils and dangers may not be entirely unworthy the pursuit of "civilized" life. The perils and dangers of "civilized" life are not less real and as serious as those of the jungles and swamps of "darkest Africa." At least it may furnish pleasant and interesting recreation, and remind you of those for whom you are about to leave, from whom you are about to part and whose thoughts and heartiest wishes and prayers will follow and be always with you. The perils and dangers of "civilized" life are not less real and as serious as those of the jungles and swamps of "darkest Africa." At least it may furnish pleasant and interesting recreation, and remind you of those for whom you are about to leave, from whom you are about to part and whose thoughts and heartiest wishes and prayers will follow and be always with you.

The Young People's class of the Unitarian Sunday school.

Wichita, Kan., June 17, 1890.

Believers, Rev. T. J. Hamilton, F. M. Richmond, E. A. Rizer, Emma Rizer, Villa Rea, Florence Rhone, H. A. Seward, Horace Welch, Lena Rizer, Charles E. Welch, William L. Chitty, Lettie McNaughton.

TWO WAIFS.

Two very small children strayed away from home yesterday and were found away over on the West side by Officer Longmire who brought them to the station. This incident brought to light a matter of interest to the humane society and Agent Aspy took the children out to the home for the present. The mother of one of them seemed to feel very badly about being separated from her child, but from her conversation it was evident that all the social relations of the parties interested were not as they should be.

shirts. Mr. Hacker claims the work on all grades done with equal care and it would be impossible to rip any of the work. The sewing machines are operated by girls and the present capacity enables the company to make twenty dozen overalls daily, about the same number of shirts and sixteen dozen pants.

The first floor is used for office, sales room, packing room, furnishes space for material and goods.

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ST. ALOYSIUS COMMENCEMENT.

The following is the program of the St. Aloysius exercises to be held today: Entrance March—Duet. Blake. Misses Dyer and Wagner. Opening Hymn—St. Aloysius. Lullaby. Accompanist, Miss Annie Wagner. Junior's O. Duet. Misses Dyer and Wagner. Misses Dyer and Wagner. A. A. H.

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A SUGGESTION.

To the Editor of the Eagle.

As the gray hairs of men increase, and their convictions usually grow stronger, and one of the convictions that is getting pretty thoroughly riveted in the brain of the writer is that personal solicitation is the only great, moving power of man with man. Let a man stand on the corner of Main street and Douglas avenue with a hundred bunches of pins to sell, and if he does not say something, he may stand there all day without selling many pins; but if he solicits every person that goes past to buy, his stock will soon vanish. Let a wholesale merchant open up in any line here and advertise his fine stock through the neighboring towns, and he may, by a bare possibility, get a little sorting up order now and then, but if he wants any real trade he has to get his trading men out to meet the merchants face to face and personally solicit their business.

When we want a lot at a low rate on the Y. M. C. A. building, we monkey around for a while by correspondence with our valued friends, the editors of the Eagle, and the building, statements of value, etc., but we did not get the loan until we sent a man to personally solicit the loan. It is safe to say that the building is not yet completed, and the thing was repeated in St. Louis and the Whitaker responded.

So, we want every enterprise which are located in our midst. The day is past and gone, if it ever existed, when large enterprises could beg the privilege of location in their western cities and opening their doors for business.

Now, far be it from me to decry the benefits of advertising. In these days of print, a liberal use of the press is absolutely necessary. When one says at the east he is from Wichita it is a large party in his favor to find the party who knows that Wichita is the second west metropolis and is informed as to our advantages, and it is the newspapers that have given him the information, probably. When we want for us, the Wichita must have more of their personal solicitation to secure the numerous paying industries which they need. Just how to get at it is a puzzling question. Possibly a paid traveling secretary is the thing. If such a man as Herr Kause, Herr Oliver, Herr Hewitt or Herr Carpenter could be put on the road a year we believe that with the help rendered him by our citizens and their personal friends in the east a large number of these industries ought to be secured.

Suppose he starts out to get a paper mill. By a little inquiry at the paper centers, he would get the names of good persons or firms who will be likely to listen to the advantages we have to offer and an interview or two soon prove whether they can be moved to come west. In this way the burden of listening to propositions of impetuous individuals hunting up commercial standing, etc., such as our board of trade, is avoided. We find what we want and go for it.

Monday, said that he was about to visit Cincinnati and the east, and he would esteem it both a privilege and a pleasure to represent the interests of our city and to do his best, while away to induce other wholesale houses to come here. His example should be followed by every one of our citizens who are interested in the city. This will do some good, but the right man making this his sole business and securing the co-operation of our citizens and in constant communication with the home secretary of the board of trade, would be the moving power we need. A. A. H.

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